

Business Information Report

Guizhou Sinodrills Equipment Co., LTD

Report compiled Jan 25,2016

IDENTIFICATION & SUMMARY

Identification	
Company Name	Guizhou Sinodrills Equipment Co., LTD
Official English Name	Yes
Chinese Name DUNS® Number	贵州中钻机械设备有限公司 52-930-4455
Address	16F,Guoyi Massion,Zhonghua Road,No.3 Guiyang Guizhou
Postal Code	550001
Address (Chinese)	云岩区中华北路3号国艺大厦 16层 贵阳市 贵州省
Telephone	0851 86800738 0851 6800738
Facsimile	0851 6830552
Website	www.sinodrills.com
E-mail	sales@sinodrills.com
Type of Business	A limited company
Year Started History	2006 Clear (Complete Shareholder(s) and management information)
Imports	Yes
Exports	Yes
Employees	70 (Here)
Principal	Daiwen YANG / General Manager
US SIC Code	3569 0000
Primary Business	General industrial machinery, nec

Risk Summary		
RISK EVALUATION		
EMMA Score D&B Rating D&B PAYDEX®	5 3AA2 92	
LEGAL EVENTS		
Litigation Records	0	
PRINCIPAL INFORMATION	-	
Principal(s)	3	
INFORMATION Trade References	8	
COMPANY KEY EVENTS	o	
History Changes Media Records	1 0	
FINANCIAL SUMMARY		
Registered Capital	RMB 10,000,000	
	equal to \$1,500,000	

CURRENCY

All monetary amounts quoted in this report are shown in Renminbi(RMB) unless otherwise stated.

REMARK

"-" stands for "Insufficient information" or "No comments".

Risk Assessment



D&B Rating	3A/	A2
Financial Strength	3A/	(Registered A Capital 8,500,000 - 84,999,999)
Composite Appraisal	2	Good

PAYDEX of This Business 92

▼



EMMA Score predicts the possibility of a business in perilous status of instability or unreliability, such as poor financials, delay payment, stale inventory, abnormal operational status, etc., it is based on a scale of 1 (the lowest risk) to 10 (the highest risk). Subject's EMMA score is '5', indicating Slight Below Average Risk.

D&B Rating assesses enterprises'financial strength and credit condition and determines their credibility. Subject's D&B Rating is 3AA2 (indicating Financial Strength: Registered Capital 8,500,000 - 84,999,999) and its composite credit appraisal is 2 (Good).

D&B PAYDEX® is obtained according to enterprises'historical payment habit. Subject's PAYDEX® is '92', which shows 22 days sooner than terms on average and indicates the Low Risk of Late Payment.

Company Overview

Subject was established in 2006. Subject is mainly engaged in production and sales of drilling tool, machinery and equipment, etc. Currently, subject owns around 70 staff. In 2013, subject's Revenue reached RMB 53,641 thousand, Operation Profit was RMB 2,113 thousand and Quick Ratio that year was 0.79.

Current Investigation

On Jan 25,2016, Sales Manager Mr.Wang Hong(Tel: 1388502****) submitted partially operational and historical data in this report. Other information from a third party source and last investigation.

Generally in China, the information in our reports is collected and validated through telephone interview with subject, review of public web sites of the business and acquisition of data that is publicly available by the Chinese Government.

History Changes

Date Event

Dec 29,2015 Capital changed

RISK ANALYSIS

EMMA Score



EMMA Score Analysis

Subject's EMMA score is mainly impacted by the following risk drivers:

- Trade experiences within 12 months indicate subject has low percent of slow payment in amount, indicating lower risk level.
- Subject is a limited company, which is classified as a lower risk type of business.
- Subject has an employee size of 70, which is in the smaller range level, indicating a higher risk level.
- Subject/Industry PAYDEX® shows payment behaviour of the company/industry is good, indicating lower risk.

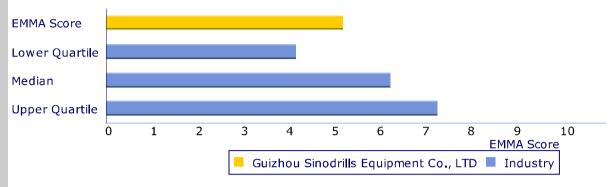
By evaluating all risk factors, the company is assigned with EMMA score of "5", indicating "Slight Below Average Risk".

Industry Norm Grouping

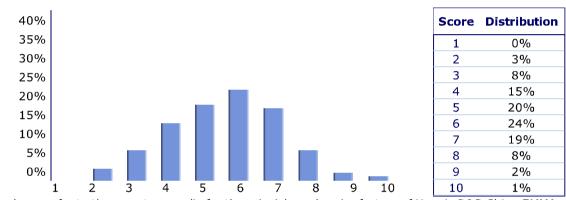
EMMA Score
5

Industry Group SIC	3569	
Industry Group Description	General industrial machinery,	
Industry Group EMMA Score Quartile Values	Lower Quartile	4
	Median	6
	Upper Quartile	7

Company Risk Vs Industry Norm Chart



Distribution of EMMA Score in Huaxia D&B China's Database



Note: please refer to the report appendix for the principle and major factors of Huaxia D&B China EMMA Score.

Risk Assessment Matrix

	Risk Range				
PAYDEX	Low	Medium	High		
	(EMMA 1 - 3)	(EMMA 4 - 7)	(EMMA 8 - 10)		
PAYDEX>=80	AA	BA (Subject lies in this group)	CA		
80>PAYDEX>=60	AB	ВВ	СВ		
PAYDEX<60	AC	ВС	cc		

Interpretation and Analysis of Risk Assessment Matrix

Classifications	Risk Level	Description	Credit Policy		
Quality group	AA->AB	The state of the s	Favorable credit policy can be granted with automatic approval.		
Medium risk group	BA->BB->AC	Business is operated under medium risk, and some delay payment behaviors exist.	Appropriate credit policy is suggested with some manual review.		
High risk group	CA->BC->CB		Relatively strict credit policy is suggested with detailed manual review.		
Monitoring group	СС	lwith high nossibility of windun and	Avoid credit sales. Cash settlement is suggested.		

^{*}Risk levels are listed in order of risk from low to high.

According to the Risk Assessment Matrix, subject is rated as "BA", which represents the subject

belongs to the medium risk group:

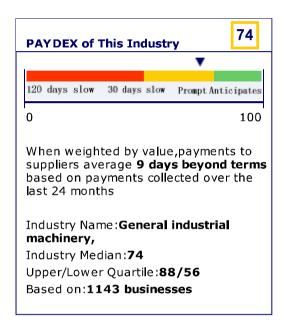
- The risk level of the subject is medium, which reveals its business risk is at the average level amid all Chinese enterprises;
- The PAYDEX® of subject/industry indicates that most of the bills are paid promptly, rarely with any delay, and the credit reputation of subject/industry is decent:
- On the whole, Subject's business is operated at the average level and its business risk is also at the average level, while subject/industry has the good credit reputation. It paid most of the bill promptly, rarely with any delay. Thus subject belongs to the medium risk group, and it is recommended to be granted relatively favorable credit policy after a manual review of the subject based on its capacity, internal policy and risk tolerance.

TRADE PAYMENTS

D&B PAYDEX®

The D&B PAYDEX® is a unique indicator of payment performance weighted by the monetary value of the payment experiences as reported to D&B by trade references. A detailed explaination of how to read and interpret PAYDEX values can be found in the Appendices section of this report.





D&B PAYDEX® Kev

High risk of late payment(average 30 to 120 days beyond terms) Medium risk of late payment(average 30 days or less beyond terms)

Low risk of late payment(average prompt to 30+ days sooner)

Trade Payment Information

Trade Payment Experiences Summary

Value Bands - Now Owes RMB	No. of ^{Su} Exp	m of Now Owes RMB	Within Terms	1-30 Days	31-60 Days	61-90 Days	91+ Days
>10,000,000	0	0	0%	0%	0%	0%	0%
1,000,000 - 9,999,999	0	0	0%	0%	0%	0%	0%
500,000 - 999,999	0	0	0%	0%	0%	0%	0%
100,000 - 499,999	0	0	0%	0%	0%	0%	0%
50,000 - 99,999	0	0	0%	0%	0%	0%	0%
<50,000	8	1,000	100%	0%	0%	0%	0%
TOTAL	8	1,000	100%	0%	0%	0%	0%

Note: Above Trade Payment Experiences Summary is derived by analysis trade payment experiences details within 24 months.